

UNITED STATES DEPARTMENT OF AGRICULTURE

OVERALL GRADE



GREEN

- USDA achieved 54.50% exceeding its small business goal of 49% that was above the 23% Government-wide goal
- This resulted in small business receiving \$477 million more than FY2006
- USDA exceeded its SDB, WOSB, and HUBZone goals
- Although the SDVOSB goal was not met, it did make progress

SMALL BUSINESS GRADE



GREEN

FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
49%	49.33% (\$2,032,089,413)	54.50% (\$2,509,214,703)	N/A

SOCIO-ECONOMIC GRADES

SDB



GREEN

FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
10%	11.38% (\$468,772,552)	12.14% (\$559,139,193)	N/A

WOSB



GREEN

FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
5%	6.62% (\$272,812,468)	6.98% (\$321,412,230)	N/A

HUBZONE



GREEN

FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
5.5%	9.17% (\$377,874,689)	8.74% (\$402,578,574)	N/A

SDVOSB



RED

FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
3%	0.84% (\$34,730,933)	2.52% (\$116,178,951)	YES

CRITERIA



GREEN

THE AGENCY MUST MEET 100% OF ITS SMALL BUSINESS GOAL, 3 SOCIO-ECONOMIC GOALS AND **MAKE PROGRESS IN THE REMAINING GOALS.**



YELLOW

THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND **MAKE PROGRESS IN REMAINING GOALS**



RED

DOES NOT MEET THE ABOVE (YELLOW) STANDARDS

PROGRESS DEFINED: SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007).